

switched on to a new lease solution

VITAL
ENERGI

As one of the UK's leading providers of efficient energy solutions, Vital Energi understands the importance of acquiring the right technologies and software. However, staying at the forefront of the sector required a finance solution that freed resources to invest in other areas of the business.

"The team takes a personal approach to offering advice and works hard to help clients avoid the hassle of arranging finance themselves."

"We needed to upgrade our systems to include a new suite of Sage business software," said Stewart McKechnie, Finance Director at Vital Energi. "Sage put us in touch with IQ Finance and we're delighted with the service the team provided. They're a hands-on company and Robert Walsh-Smith sorted out everything for us."

Following an explanation of the available finance options, Stewart selected a three-year leasing solution for Vital Energi: "Robert took the time to explain all the options. As we require ongoing capital to invest in growing the business, we chose a leasing deal because it means avoiding an initial outright purchase of the software and licensing. The leasing option hasn't just given us the flexibility to spend in other areas; it has also helped us save tax and reduce costs."

With Vital Energi expanding its portfolio of progressive energy solutions throughout the UK, Stewart feels confident the company will call on IQ Finance's services again. "We work in a demanding and specialist area," he said. "So we value the team's help in freeing us from the burden of finding finance. The whole process went so smoothly, I'm sure we will use IQ Finance again in the future."



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