

focusing on the best software finance

CONTAMAC

When Contamac, a leading manufacturer for the ophthalmic industry, required a new system, the company contacted IQ Finance for help. According to Simon Wyatt, Contamac's Finance Director, IQ Finance's personal approach sets the team apart.

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"We've used IQ Finance three times in six years, which shows we're happy with what they do," said Simon. "The team takes the time to keep in touch and check we're satisfied with their service. It's nice to have that follow up – it makes all the difference."

For a company operating in such a specialised sector, clear and detailed audit trails are a must. So in 1995, the company contracted an individual to install audit software. While the solution was suitable for a small outfit, Contamac's growth meant the company needed a more robust system. "We researched a system that would meet all our needs and settled on a solution from Lakeview: a company that specialises in accounting and business software."

As Contamac also needed to upgrade its hardware, the final bill came close to £300,000. To help free the company's resources for investing in other areas of the business, Lakeview introduced Contamac to IQ Finance. "The team recommended a leased purchase solution," said Simon. "From start to finish, everything was very straightforward. More recently, we've opted for a leasing deal with an option to buy at the end of the term. IQ Finance always seems to have the right solution for us."



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